



## Experience Summary: Grant Writing

**Eric Kapono**, sole proprietor of *Advancement Services for Native Nonprofits*, has successfully written grants for twenty years with well over 95% being funded for over \$30 million total. Proposals have been funded by the following organizations in the last several years:

### Federal Government

- **Agriculture** – Native Hawaiian Serving Institutions
- **DHHS** – Administration for Native Americans (multiple awards for community nonprofits)
- **Education** – Title III (multiple awards for higher education)
- **Education** – Native Hawaiian Education Program (multiple awards; nonprofits and colleges)
- **Education** – Physical Education Program
- **Interior** – Tribal Heritage Program
- **HUD** – Native Hawaiian Serving Institutions

### State Government

- **Grant-In-Aid** – Capital Improvement
- **Health** – Healthy Hawai'i Initiative

### Private Foundations

- Bakken Foundation
- H.K.L. Castle Foundation
- Gerbode Foundation
- HMSA Foundation
- Hau'oli Mau Loa Foundation
- W.K Kellogg Foundation (multiple awards)
- Lannan Foundation
- Lili'uokalani Trust
- Tides Foundation

## Experience Summary: Training, Technical Assistance and Grant Reviewer

Eric Kapono also has years of experience designing and delivering training and technical assistance in pre-award grant development and post-award grant management.

1994–10      ADMINISTRATION FOR NATIVE AMERICANS, *WASHINGTON, DC*  
**Panel Reviewer and Panel Chair**

1997–04      DEPARTMENT OF HAWAIIAN HOME LANDS, *HONOLULU, HAWAI'I*  
**Volunteer Grant Reviewer**

1998–00      U.S. DEPARTMENT OF HEALTH & HUMAN SERVICES  
**Scope of Work:** Training and Technical Assistance in the Pacific Region

- October 1998 to March 2000, awarded 18-month, \$350,000 Federal contract through the Administration for Native Americans (ANA; U.S. Department of Health and Human Services) to provide free Training and Technical Assistance in preparing Federal grant applications for community-based native nonprofits and public agencies in Hawai'i, American Sāmoa, Guam, Commonwealth of the Northern Mariana Islands, and Republic of Palau
- Consulted daily with regional organizations and agencies on conceptualization, design, planning and presentation of strategic community-based social and economic development projects, and projects for revitalization of indigenous languages of the U.S. Pacific region

1999–01 OFFICE OF HAWAIIAN AFFAIRS, HONOLULU, HAWAI'I  
**Volunteer Grant Reviewer**

2003 WESTERN PACIFIC REGIONAL FISHERY MANAGEMENT COUNCIL  
**Scope of Work:** Develop and Deliver Grants Training Program

- Developed curriculum for indigenous community-based fishery access grants program, and delivered sessions in Northern Marianas Islands, Guam, and American Sāmoa

2003 HAWAI'I COMMUNITY COLLEGE  
**Scope of Work:** Grants Training Workshop

- Delivered Grants Training for the West Hawai'i Tobacco-Free Partnership, primarily for novice grant writers from community-based organizations in Kohala, Kona and Ka'ū

2005–07 HAWAI'I COMMUNITY FOUNDATION, HONOLULU, HAWAI'I  
**Scope of Work:** Training and Technical Assistance for Hawai'i Island Grantees

- Provided grants development and management training and technical assistance for 30 community-based organizations receiving Federal funds to address prevention and treatment of substance abuse, in coordination with Office of the Mayor

2015–17 KAMEHAMEHA SCHOOLS' 'ĀINA ULU EDUCATION DIVISION  
**Scope of Work:** Strategic Planning and Capacity-Building

- Deliver two workshops on Fund Development and two workshops on Grantwriting for 15 Collaborators
- Facilitate Strategy Planning and Implementation for selected Collaborators

- Facilitate Capacity-Building Sessions for selected Collaborators on topics of Evaluation Design, Board Governance, and Program Management

## Certifications

2015 **International Association of Facilitators**  
IAF Certified™ Professional Facilitator (CPF)

2020 **Creative Education Foundation**  
Level 2 Creative Problem Solving

2020 **Genuine Contact Organization**  
Orange Level Membership

## Education

1992 **State University of New York at Binghamton**, Binghamton, New York;  
M.A., Anthropology

1988 **Catholic University of America**, Washington, DC;  
B.A., Anthropology