



QUALIFICATIONS FOR PROFESSIONAL SERVICES

FY 2024-2025 COUNTY OF HAWAII, DEPARTMENT
OF INFORMATION TECHNOLOGY

MARCH 31, 2025

JEFF KAKINAMI, PRESIDENT

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March 31, 2025

Mr. Corey Stone
Director of Information Technology
Department of Information Technology
County of Hawaii
25 Aupuni St.
Hilo, Hawaii 96720

Re: Statement of Qualifications for Professional Services. Fiscal Year 2024-2025

Aloha Mr. Corey Stone,

DK Tech Solutions appreciates the opportunity to be considered for your Professional Services Vendor list for Fiscal Year 2024-2025 Computer Engineering (Hardware Installation, Analysis and Maintenance), Computer Engineering (Cybersecurity Analysis) and Computer Engineering (Network Analysis).

DK Tech Solutions is a Hawai'i based Information Technology Team providing value to our customers by sharing our unique capabilities, services, and partner network.

DK Tech Solutions Services include but are not limited to:

- Dev Ops- Optimize delivery of infrastructure operations to provide improved, resiliency, security and compliance.
- Server, Storage, Data Protection and HCI - Provide best of breed solutions for your on-premises needs that meet your business goals, budgets and timelines.
- Managed Services and Staff Augmentation - Let us help you achieve your long-term business goals. We can help your team focus on more meaningful work and/or be there in the event you suddenly lose key staff.
- Workstations and Accessories - Being able to work from anywhere has never been more important. Let us help with selecting the perfect end user devices.
- Networking – Routing, Switching, Wireless, Security, Networking and Collaboration

Mahalo for your consideration,

A handwritten signature in black ink, appearing to read 'Jeffrey Kakinami'.

Jeffrey Kakinami
President
808.392.0557
jeff@dktechsolutions.com

1. Business Name and Address

DK Tech Solutions LLC
3340 Pacific Heights Rd.
Honolulu, HI 96813

dktechsolutions.com

sales@dktechsolutions.com

2. Age of Firm and Number of Staff

Age of firm: 10 Years

Number of Employees: 13

3. Education, Training, and Qualifications of Employees

a. Jeff Kakinami, President

Owner Jeff Kakinami has over 20 years of experience in the local Hawaii IT field. Graduating with a BA and BS in Electrical Engineering from University of San Diego he moved home to pursue a career in IT. He started his career helping mainly education customers support their students, faculty, and staff. Helping manage teams that would support Hardware, Software, MDM etc. He would eventually transition into supporting Server, Storage and Networking for various customers. In 2016 he decided to start DK Tech Solutions which helped fill the need for local Value-Added Resellers that were based in Hawaii and could provide year-round support. Since then, he has helped lead the vision for DK Tech Solutions to help customer modernize their infrastructure and deliver personalized enterprise solutions.

b. Davin Yasuda – Network Architect

Davin M. Yasuda is a highly accomplished Principal Network Architect with extensive expertise in designing, implementing, and optimizing enterprise-wide network solutions. With a strong background in enterprise networking, SD-WAN, and service provider networking, he has worked across industries such as education, finance, retail, and healthcare. His leadership roles at Hawaiian Telcom, Pacxa, and DK Tech Solutions have honed his ability to align business objectives with innovative IT strategies. Davin holds multiple prestigious certifications, including Cisco Certified Internetwork Expert (CCIE) and Cisco Certified Network Professional (CCNP Enterprise), demonstrating his technical proficiency. His experience spans network security, data center infrastructure, and VoIP solutions, ensuring seamless and secure connectivity for mission-critical applications.

With a Bachelor of Business Administration in Information Technology Management and Accounting from the University of Hawaii at Mānoa, Davin combines technical excellence with strategic vision to drive robust networking solutions.

c. Duane Leong-Network Engineer

Duane Leong is an experienced network engineer and technology professional with a strong background in routing, switching, wireless, and security solutions. With a Bachelor of Science in Computer Science from the University of Hawaii at Manoa, he has spent years optimizing network infrastructure and implementing automation to enhance efficiency. At Hawaiian Telcom, Duane played a key role in wireless deployment, customer network optimization, and troubleshooting to reduce system downtime. Previously, at World Wide Technology and Hawaiian Telcom, he managed large-scale network projects, including redesigning infrastructure for charter schools across Hawaii and leading deployments for the National Science Observatory. His expertise extends to security solutions, programming, and data center virtualization, with certifications such as CCNP Enterprise and Cisco Specialist credentials. Duane's commitment to technology-driven solutions ensures seamless network performance and customer satisfaction.

d. Ian Morada, Senior Solutions Architect

Ian is a Senior Solutions Architect with over 20 years of experience designing and deploying Information Technology Systems. He has worked for many mainland organizations like Apple Inc., Defense Technical Information Center and Lawrence Livermore National Laboratories to design highly resilient and performant systems on a global scale. He brings that experience to Hawaii to help usher in a new operating model that improves efficiency and scalability. Since he's been in Hawaii, he laid the foundation for the automation and configuration management systems at Hawaiian Electric and Queen's Health Systems. These systems enable smaller teams achieve more in less time with less

e. Paul Kema, Client Solutions Specialist

Paul Kema graduated with a degree in Computer Information Systems and has been working in IT for the past 20 years. He is a client endpoint specialist that works with customers to provide client solutions tailored to their specific end user needs. Focused primarily on Dell systems, peripherals, and accessories with experience in Surface, Axis and various software solutions for enterprise and small businesses. He has an extensive background managing Windows, Apple OS and MDM deployments.

f. Shalei Dolfo, Project Manager

Shalei Dolfo graduated with a BSBA in General Business from Hawaii Pacific University. She obtained her Lean Six Sigma Green Belt from Purdue University and her CSM from Six Sigma Global Institute. She has over 15 years of experience in the telecommunications and IT industry having sold Network Services, IT Professional Consulting Services, Managed Services and Hardware to large organizations throughout the state of Hawaii.

4. References

1. Central Pacific Bank (CPB)

Service Provided: Design and Implementation of Routing, Switching, Wireless, and Data Center Environments.

PB is a statewide financial institution with 28 branches, 2 main offices, and 2 data centers. As a trusted advisor, DK Tech Solutions architects/engineers partnered with Cisco to provide CPB with innovative solutions and designs that strike a balance between future-ready technology and maximizing returns on existing investments in skills, licensing, and infrastructure.

- Technologies:
 - Routing and Switching:
 - Cisco Catalyst Routers and Switches
 - Cisco ASR/ISR Platforms
 - Wireless:
 - Cisco Meraki
 - Security:
 - Cisco Identity Services Engine (ISE)
 - Cisco Secure Firewall (VPN Concentration)
 - Data Center:
 - Cisco Nexus / Application Centric Infrastructure (ACI)

Contact:

Andrew Kwon
Title: VP and Director of Technical Services
Phone: 808.544.1308
Email: andrew.kwon@cpb.bank

2. First Hawaiian Bank (FHB)

Service Provided: Design, Implementation, and Support of Routing, Switching, Wireless, and Data Center Environments. FHB is the largest financial institution in Hawaii, with branches extending to Guam and Saipan. DK Tech Solutions architects/engineers work closely with FHB's network architects and support team to design, implement, and maintain a resilient and flexible network infrastructure that meets the organization's complex business needs.

- Technologies:
 - Routing and Switching:
 - Cisco Catalyst Routers and Switches
 - Cisco ASR/ISR Platforms
 - SD-WAN (Cisco Viptela)
 - Cisco Meraki
 - Wireless:
 - Cisco Enterprise (Catalyst WLCs and APs)
 - Cisco Meraki
 - Security:
 - Cisco Identity Services Engine (ISE)
 - Palo Alto Firewall
 - Cisco Secure Firewall
 - Data Center
 - Cisco Nexus
 - Virtual Infrastructure
 - Server/Storage Solutions

Contact:

Sudeera Dissanayake

Title: SVP IT Operations & Infrastructure Manager

Phone: 808.844.4222

Email: sdissanayake@fhb.com

3. Kamehameha Schools (KS)

Service Provided: Design and Implementation of Routing, Switching, Wireless, and Data Center Environments.

Kamehameha Schools is a private educational institution in Hawaii dedicated to providing learning opportunities for Native Hawaiian children across the state. The organization operates three main campuses, a central office, and approximately 30 preschools throughout Hawaii. DK Tech Solutions' architects and engineers have a longstanding relationship with Kamehameha Schools as a trusted adviser, specializing in infrastructure solutions – including networking, servers, and storage – to support KS' educational mission.

- a. Technologies:
 - i. Routing and Switching:
 - 1. Cisco Catalyst Routers and Switches
 - 2. Cisco ASR/ISR Platforms
 - 3. Cisco Meraki (MS/MX)
 - ii. Wireless:
 - 1. Cisco Enterprise
 - 2. Cisco Meraki (MR)
 - iii. Security:
 - 1. HPE Aruba Networking ClearPass
 - 2. Cisco Secure Firewall (VPN Concentration)
 - 3. Palo Alto Networks Next-Generation Firewalls (Edge/Perimeter)
 - iv. Data Center:
 - 1. Cisco Nexus
 - 2. Virtual Infrastructure
 - a. Server/Storage

Contact:

Chris Yamaguchi
Title: Manager, Enterprise Technology Infrastructure
Phone: 808.843.3306
Email: chyamagu@ksbe.edu

Data Center Refresh

-Server, Storage upgrade

County of Maui, IT Services Division
200 S. High Street
Wailuku, Maui, HI 96793
Bill Connant
Technology Operation Services Section Head
(808) 270-7207
Bill.conant@co.maui.hi.us

Core Infrastructure Refresh

-Server, Networking, Storage, Implementation, VDI, VXRail

Honolulu Community College
874 Dillingham Blvd.
Honolulu, HI 96817
Zane Nedbalek
Electronic Technician
(808) 845-9402
nedbalek@hawaii.edu

- 5. Our Partnerships and/or Certifications with:**
- a. Dell Technologies**
 - b. Cisco**
 - c. VMware**
 - d. Palo Alto Networks**
 - e. Arista**
 - f. Microsoft**
 - g. Varonis**
 - h. Veeam**
 - i. Zerto**
 - j. Eaton**
 - k. Citrix**
 - l. Cohesity APC**
 - m. Infoblox**
 - n. AWS**
 - o. Beyond Trust**