



June 30, 2025

ATTN: Mr. Benson Medina, Director of Research and Development
Department of Research and Development, County of Hawai'i
25 Aupuni Street, Suite 1301 Hilo, Hawai'i 96720
chresdev@hawaiiicounty.gov, 808-961-8366

Dear Mr. Medina:

Enclosed please find J&M Global Solutions' (J&M) response to the request for expressions of interest for professional services for Hawai'i County's Department of Research and Development. Our area of interest is RD.1) Community Planning (Community and Economic Development, Community Engagement, Culture and Indigenous Data Science, Strategic Planning, Sustainability Systems), RD.6) Data Science (Project Management), and RD.19) Statistician: Data Analysis.

J&M is a woman-owned small business that helps federal, state, and local agencies tackle challenges with smart, scalable solutions. We bring a wealth of experience providing economic recovery services, strategic planning, and data analysis at all levels of government. The following individuals are representative of members of our team with the skills and expertise needed to support the Department of Research and Development.

- ◆ Scott Kaiser, Associate Director – 10 years of experience leading geospatial programs and delivering spatial analysis and visualization, and managing economic recovery missions in Louisiana, Oklahoma, New Mexico, and North Carolina.
- ◆ Ben Cuddy, Associate Director – 10 years of experience as a seasoned planner with experience leading disaster preparedness, recovery, and continuity planning initiatives for federal, state, and local agencies, including FEMA, SBA, and HHS.
- ◆ Emily Stecher, Associate – 5 years of experience in economic recovery with interdisciplinary expertise in disaster recovery, defense, and the blue economy, supporting missions in North Carolina, Florida, the U.S. Virgin Islands, and Oklahoma.

If you require any additional information, please reach out to Mark Jamieson, Vice President for Finance & Contracts, at mark.jamieson@j-mglobal.com or by phone at 703.850.1527. Thank you for the opportunity to express our interest in working with Hawai'i County.

Sincerely,

A handwritten signature in black ink that reads "Michelle McIntire".

Michelle McIntire
President, J&M Global Solutions



Building Capabilities & Strengthening Resilience

J&M is a dynamic small business helping communities tackle today's disaster-related challenges with smart, scalable, and contextual solutions. From mitigation to long-term recovery, our team delivers data-driven insights, facilitates collaboration and engagement, and builds organizational momentum toward innovative strategies to create stronger, more resilient communities.

CAPABILITIES

DATA/SPATIAL ANALYTICS & VISUALIZATIONS

- **Predict Risks Early:** Use data to identify risks & threats before disasters strike and plan ahead.
- **Map What Matters:** Develop visual tools that show real-time impacts to guide quick action.
- **Make Smart Decisions:** Provide clear insights that keep leaders informed and help them respond faster.

PROGRAM MANAGEMENT & STRATEGIC PLANNING

- **Plan Smarter:** Leverage data to set clear priorities and improve readiness & resilience.
- **Increase Engagement:** Facilitate community and stakeholder input to prepare actionable plans and increase capacity.
- **Stay Resilient:** Improve systems, track progress, and adapt plans to mitigate risk and build capabilities.

GRANTS MANAGEMENT & ADMINISTRATION

- **Streamline Grants Management:** Build efficient processes and tools to manage the grant lifecycle.
- **Support Grantees:** Reduce risks through proactive oversight.
- **Maximize Impact:** Ensure funds are used effectively and aligned with program goals.

CAPABILITY & CAPACITY BUILDING

- **Boost Efficiency:** Strengthen operations with expert staff, streamlined workflows, and mission support.
- **Enhance Readiness:** Provide training, technical assistance, and field deployments for rapid response.
- **Support Recovery:** Deliver post-disaster management and real-time reporting to guide effective recovery efforts.

RISK REDUCTION

- **Identify Threats:** Apply data insights and modeling to mitigate potential risks before they escalate.
- **Plan with Confidence:** Build tools and insights that support smart disaster planning.
- **Engage Communities:** Share clear information to improve preparedness and involvement.

CLIENTS



FEMA



**North Central Texas
Council of Governments**



CORPORATE INFORMATION

J&M Global Solutions
413 North Lee Street
Alexandria, Virginia 22314

Office headquarters in Alexandria, VA
Remote employees through the U.S.
Founded in 2007
Average of 50 employees over the last 5 years

**Mark Jamieson, Vice President of
Contract and Finance**

mark.jamieson@j-mglobal.com

571.970.6690

j-mglobal.com

OUR APPROACH

- Our team is flexible and able to quickly surge to meet disaster response and recovery needs and to deploy across the country in as little as 24 hours to support response, logistics, and recovery missions.
- J&M values each client. We are a trusted and proven performer, providing top-quality products and services, on time, and at the best value.
- J&M's staff of 50 is supported by program management and quality control processes as demonstrated by our proven success as a prime contractor for large, complex contracts.
- A robust cadre of bench/surge staff allows us to quickly identify and adapt to changing needs and requirements.

OUR EXPERIENCE

- **Economic Development Administration, Disaster Recovery Support Services (May 2013 - Present).** Providing support and subject matter expertise in support of EDA. Throughout these contracts, J&M has been tasked with developing new and innovative products that have become our basis and model for recovery efforts. While this work is directed at the federal level through EDA, the primary focus is on recovery and resilience strategies at the local and regional level. Upon activation, our first task is to research and complete an economic recovery needs assessment. We accomplish this in close collaboration with all partners and community stakeholders. This process informs the recovery strategy and initiatives going forward. We have completed this work in more than 20 Economic RSF missions across the country, to include Alaska, Colorado, Florida, Missouri, Montana, Nebraska, New Mexico, New York, North Carolina, Oklahoma, South Carolina, Texas, and the U.S. Virgin Islands.
- **ASPR Professional, Technical, Medical Staffing Support Services (May 2021 - Present).** Supported data analytics for Operational Data Analytics (ODA) and the Geospatial Integration and Analysis (GIA). We bring a range of analytics and technology from geospatial analysis using Esri's ArcGIS software to Tableau. J&M built a robust infrastructure for situational awareness and information management and reporting. Our team works across ODAIA programs to coordinate public health analysis for inclusion into senior leader briefings, situational reports, and other reporting products.
- **ASPR Disaster Response and Logistics (August 2017 - June 2024).** Provided direct support to the Office of Preparedness, Information Management and Data Analytics Division's Response Analytics Section (RAS) and Geospatial Integration, Analytics, and Visualization (GIAV) in data collection, management, analysis, and reporting.
- **Small Business Administration (July 2022 - June 2024).** Supported the Office of Disaster Response and Recovery (ODR&R) through a reorganization by leading strategic workshops with key stakeholders and process owners that advanced the capabilities of ODR&R and advanced strategic conversations for coordination with SBA as a whole. We by established a data analytics capability, facilitated disaster exercises, developed of Standard Operating Procedures (SOPs), and revised Disaster Preparedness and Recovery Plan.

